



1 July 2011

**Lodged by ASX Online**

The Manager  
Company Announcements Office  
ASX Limited  
Level 4, 20 Bridge Street  
Sydney NSW 2000

Dear Sir/Madam

**TZ Infrastructure Protection Launches “TZ Ready” Cabinet Program**

- Range of “TZ Ready” cabinet solutions launched to the market in cooperation with a major global data center cabinet manufacturer
- Orders for approximately 170 “TZ Ready” cabinets (comprising two TZ SlideHandles™ per cabinet) already secured for major North American government projects

In accordance with the Company’s April 2011 CEO Update and strategy announcement to establish relationships with data center cabinet manufacturers to deliver value added “TZ Ready” cabinets to the market, TZ Limited is pleased to announce that Telezygology, Inc. (“TZI”) is actively collaborating with a major global data center cabinet manufacturer to provide a fully integrated TZ SlideHandle™ and cabinet offering to its customers. The value added offering has been extremely well received with an order for about 170 “TZ Ready” cabinets already secured for government customers in Canada and the USA.

To date, through existing channels to market, TZ’s intelligent cabinet locking devices such as TZ SlideHandle™ are required to be retrofitted to cabinets on-site during the installation process. The TZ SlideHandle™ is common to both of TZ’s infrastructure protection solutions, TZ Praetorian™ and TZ Centurion™ Systems, and is the backbone to TZ solutions being able to provide a new level of scalability and capability not offered by other cabinet security systems available today. While the ability for TZ SlideHandle™ to be retrofitted and installed into almost any cabinet or enclosure is a very strong selling feature and value proposition for customers with established and in-situ cabinets, for new cabinet deployments, there is high value added utility to customers to have the installation completed in the factory and for the cabinets to be deployed ready to use.



“By offering a “TZ Ready” cabinet solution as an extension to their current data center cabinet, OEM cabinet manufacturers have a great opportunity to provide a significant value added security offering to their customers with the minimal amount of installation disruption. Although not yet formalized under structured OEM agreements, the availability of “TZ Ready” cabinets in the last month has already been very well received by the market with orders of around 170 cabinets (340 TZ SlideHandles™ and associated interconnect modules) already secured for government agency projects in Canada and the US through this channel. It is anticipated that this will be an excellent channel for TZ to rapidly increase its IXP sales volume. We are currently in discussions with several other major cabinet manufacturers globally and we should be in a position to announce further relationships in the coming weeks,” said TZI CEO John Wilson.

“The willingness of OEM cabinet manufacturers to embrace our systems demonstrates that TZ solutions are being recognized as a leading micro-protection solution for data centres and that TZ intelligent locking devices are the premium ingredient to enable a much deeper level of physical and environmental protection of IT assets. Our program to partner with OEM cabinet manufacturers is progressing in all regional markets and we are confident that through formalization and expansion of these OEM relationships that the market will be able to access a range of “TZ Ready” cabinets through multiple providers with factory installed TZ Slidehandles™ offering high value added utility to our data center customers,” said Kenneth Ting, Executive Director of TZ Limited.

### **About Telezygology, Inc.**

Telezygology, Inc. is a wholly owned subsidiary of TZ Limited, an Australian public company listed on the Australian Stock Exchange (ASX:TZL) Through its two subsidiaries, Telezygology, Inc. and Product Development Technologies, Inc., TZ Limited employs over 160 professional resources deployed in 10 offices across five international locations, in businesses focused on technology commercialization and multi-disciplinary design and engineering services.

Designed specifically for Data Centres, TZ Infrastructure Protection solutions offer extremely affordable and highly scalable micro-security and environmental monitoring systems that are more advanced than any other cabinet security system available today. Built on an open platform, TZ solutions easily integrate with existing applications, networks and protocols and provide a cost-effective way to protect and manage a vast range of physical IT assets.

For additional information on TZ Infrastructure Protection, please visit [ixp.tz.net](http://ixp.tz.net)

**TZ Limited**  
ABN 26 073 979 272



**For further information please contact**

Kenneth Ting

Executive Director and Company Secretary, TZ Limited

Email: [info@tz.net](mailto:info@tz.net)